

Session #2: VBP Mechanics

AGENDA

8:30 – 9:00 am	Continental Breakfast & Beverages Served
9:00 – 9:05	Welcoming Remarks from Lars Parkin (SI PPS CFO)
9:05 – 9:35	Presentation from Theresa Riordan
9:35 – 10:00	Q&A
10:00 – 10:05	Closing Remarks from Dr. Sal Volpe (SI PPS CMO)
10:05 – 10:30 am	SI PPS Collaborating Partner Networking

Theresa Riordan Bio

Theresa Riordan is the Vice President of Hospital Engagement at Healthfirst, Inc., a provider-sponsored health insurance company that serves more than 1.3 million members in downstate New York. In her current role, she leads a team that provides consultative support for risk taking hospitals as they track and manage performance in VBP arrangements. She also leads a team that works collaboratively with the PPS' and NYS in support of the DSRIP program.



VBP Models¹

Population-Based Arrangements:

Population-based arrangements require VBP contractors to assume responsibility for outcomes and costs related to any care received by individuals who are members of the specified populations. Population-based models and their definitions are as follows:

- **Total Care for General Population (TCGP):** VBP contractors are responsible for all Medicaid- covered services related to the care for attributed individuals.
- **Total Care for Special Needs Subpopulations:** VBP contractors are responsible for all Medicaid-covered services populations that already have dedicated managed care arrangements, including HIV/AIDS, Health and Recovery Plans, Managed Long-Term Care, and Intellectual and Developmental Disabilities.

Episode-Based Arrangements:

Episode-based arrangements require providers to assume responsibility for specific care delivered for a particular disease or condition, regardless of the care setting. Episodes generally have specific start and end dates. Episode-based arrangement models and their definitions are as follows:

- **Integrated Primary Care (IPC) Bundle:** Contracted primary care providers (PCPs) are responsible for preventive and sick care, as well as care coordination activities. IPC includes a Chronic Bundle for 14 chronic diseases, including asthma, hypertension, diabetes, and certain behavioral health diagnoses. Serious acute care services such as cancer and trauma care are not included in the IPC bundle. Savings in the IPC generally result from reductions in hospital use and hospitals that cooperate with PCPs in these arrangements can share in the savings.
- **Maternity Bundle:** Contracted hospitals and/or providers that deliver maternity care are responsible for all care from the onset of pregnancy through the first month of a newborn's care.

Delegated Administrative Functions:

VBP arrangements are often accompanied by an agreement in which the MCO delegates certain administrative functions to the VBP contractor, such as credentialing, preauthorization, and/or claims processing. This delegation is generally accomplished through a separate agreement known as a "management contract."